

Sales Reps and Marketing Specialists are responsible for selling products to customers. Customer Service professionals and Dispatchers ensure product deliveries are on schedule and meet customers' expectations.

Sales

Sales of stone, sand, and gravel products drive the aggregate industry. Our sales team are critical thinkers, great problem solvers, and experts in communication. All of these skills help to ensure our customers' needs are met and our industry thrives.

Marketing

Marketing in the aggregate industry looks similar to marketing in most other industries. With a variety of skill-based professions from analysts determining where our target market is to graphic designers communicating our products' unique properties, the marketing team in the aggregate industry ensures customers are properly informed about our products and their specifications.

Why the Aggregate Industry?

The aggregate industry is huge and has no signs of slowing down with nearly limitless careers available. Aggregates are the unsung heros of our economy and our infrastructure. Homes, roads, sidewalks, and many tangible items are created using aggregate products. Choose to be a part of the Illinois aggregate industry and become the backbone of America's economy.

Let's Mine. Let's Build. Let's Rock. letsrockillinois.com



ILLINOIS AGGREGATE INDUSTRYCareer Path:

Quality Control





Ensuring that everything runs smoothly and the product meets engineering specifications not only guarantees customer satisfaction but also plays a large role in the safety, durability, and success of the final products. Quality control makes that happen.

Quality Control

Quality control provides one of the most extensive insights into operations and is the most recommended starting position to move up in this industry. If you're looking for a high level view of how the industry operates, QC is where you'll need to start. You'll see what should be done and where things can go wrong. This insight equips you to be successful in nearly all of the career paths offered by the aggregate industry.

Chemist

Testing, sampling, and analyzing samples is an important part of the quality control process. Our chemists are a crucial part of QC and work to ensure that the aggregate materials produced at each facility are perfect down to the molecular level

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Safety, engineering, and the sciences ensure we're keeping our staff secure, things are functioning exactly how they should, and we're using and applying our resources responsibly.

Safety

Our employees are our most important asset. Safety and health engineers need to ensure that everyone is working safely and securely. This can only be handled by a specialized team that knows the ins and outs of our industry. These specialists focus their attention on making sure our teams are safe and secure in their day-to-day job.

Engineering

Planning, functioning, and building in our industry all starts with the people who understand how everything works. Engineering positions keep our operations moving and ensure everything performs as expected.

Electrical engineers, process

engineers, structural engineers and mechanical engineers are all readily needed to keep the aggregate industry growing and moving forward.

Sciences

Geologists and environmental scientists have a natural home in the aggregate industry. Where to mine and how to mine is based on science. From surveyors and hydrologists to specialized fields of geology and environmental sciences, you will find a position that fits your interests.

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Operators move our industry forward. Each step of the process is executed with precision to create the products making up the backbone of our infrastructure.

Operations

From heavy equipment operators, welders, electricians, and dredge operators to weigh scale operators and everyone in between, our industry is driven (literally) by our operators who help keep mines, quarries, and other critical business moving forward. They're the ones that ensure we can deliver the products to our customers on time and within specification. If you're feeling adventurous, there are also explosive specialists that control blasting in mines and quarries!

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Our office professionals are like any other business. Accounting, human resources, IT, and administrative personnel are pivotal to our success. Without these groups, we grind to a halt.

Finance

Accounting, purchasing and credit collection professionals ensure that bills get paid, payroll gets calculated correctly, and supplies are available for our teams.

Human Resources

Human resource professionals ensure we have the best people working at all times and that issues are resolved quickly.

Information Technology (IT)

IT professionals ensure our computer and technology systems are always functioning at 100%. The aggregate industry runs on technology and that technology needs a team behind it to ensure it's successful.

Administrative Support

Administrative support professionals, such as Office Manager, help organize day-to-day operations and keep things moving forward. These jobs are excellent entry-level positions to learn and observe the area you're most interested in. They also provide a unique insight into the higher-level positions that you are trying to attain.

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